

March 30, 2017

The Honorable Governor of Texas, Greg Abbott
The Honorable Lieutenant Governor of Texas, Dan Patrick
The Honorable Speaker of the Texas House of Representatives, Joe Straus

RE: Support House Bill 4236 and Senate Bill 2093

Dear Governor Abbott, Lieutenant Governor Patrick, and Speaker Straus:

As proud Texans, we are writing you today to ask that you join us in championing the free market and supporting true competition in the automobile industry for the benefit of Texans. As it states in the Republican Party of Texas platform: "We support allowing consumers in Texas to be able to purchase cars directly from manufactures." This language, supported by nearly 90 percent of GOP delegates at the 2016 State Convention, unambiguously reflects the strong support Direct Sales has from Texans across our great state.

Accordingly, we proudly support House Bill 4236 by Representative Isaac and Senate Bill 2093 by Senator Hall, which allow manufacturers of vehicles of any weight, class, size or shape to sell directly to Texas consumers.

During the last century, legislation was passed in Texas giving franchised auto dealers a legal monopoly on new car sales in the state, and at the time, lawmakers had their reasons for this consolidation. Today, however, our fellow Texans, who deserve every convenience the free market can provide them, are stuck in an expensive, antiquated model of buying new automobiles.

It is difficult to understand why in the year 2017, with so much focus in our state on economic development and the unmatched technological advances we've realized in nearly every area of our daily lives, Texas citizens are expected to purchase cars through a middleman; it benefits no one other than the dealers who profit off this protectionist system. Texans are not only forced to buy new cars and trucks via this monopoly, they don't even enjoy the option of buying a vehicle directly from a manufacturer. While other industries are allowed to innovate and modernize, creating efficiencies, saving consumers money, and improving customer service, the Texas auto industry remains stuck in the past. Worst of all, they're relying on government protection to maintain their monopoly.



Texas Grassroots Coalition Auto Direct Sales Support Letter – 85th Legislative Session

The advantages of Direct Sales are clear. Direct Sales...

- Enhance the free market and bolster economic freedom.
- Empower consumers and give them more choices.
- Save consumers money on one of their biggest purchases.

Direct Sales will modernize how consumers buy new cars in Texas. By supporting Direct Auto Sales, you will be sending a clear message that you support eliminating protectionist regulations and agree that consumers, not the government, should decide how Texans buy new vehicles.

Thank you for the important work you do for our great state. Please continue this meaningful work by ensuring that millions of Texas citizens are afforded the opportunity to benefit from technological advances and modern conveniences when purchasing their next vehicle. Texas consumers want Direct Sales.

We respectfully ask for your support of HB 4236 and SB 2093.

For Liberty – for Texas,

JoAnn Fleming, Executive Director, Grassroots America

Cathie Adams, Former President, Texas Eagle Forum

Julie McCarty, President, NE Tarrant Tea Party

Jim & Robin Lennon, Kingwood TEA Party

Michael Openshaw, Co-founder, North Texas Tea Party

Suzette Griffin, President, Clear Lake Tea Party

Matt Long, President, Fredericksburg Tea Party

Wade Miller, Grassroots Conservative, Dallas

Stacy McMahan, Executive Director/President, East Texans for Liberty

Russell Ramsland, Founder, Park Cities/Preston Hollow Leadership Forum

Dean Wright, Co-Founder/Director, New Revolution Now



Fredericksburg
TEA Party



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Toby Marie Walker, Waco Tea Party Leader

Maggie Wright, a Founder, past President, current board member Texas Patriots Tea Party

Bill Hussey, Founder, Llano Tea Party

Judy Kent, President, Republican Women of Northeast Texas

Suzanne Guggenheim, Corpus Christi Tea Party Leader

George Rodriguez, host of El Conservador - podcast & blog

Jeremiah C. Hunter, Chairman, We The People-Longview Tea Party

Barbara Harless, Founder, North Texas Citizens Lobby

Carroll Maxwell, President, Collin County Conservative Republicans

Ray Myers, Chairman, Kaufman County Tea Party

Dr. Dwayne Collins, Chairman, Edom TEA Party

Russell Ramsland, Founder, Park Cities/Preston Hollow Leadership Forum

Adrian Murray, Co-founder, 912 Project Fort Worth

Pat Tibbs, President, Montgomery County TEA Party



Edom TEA Party

